## **GENERAL DYNAMICS**

Land Systems

December 5, 2013

Dear General Dynamics Land Systems Inc. Suppliers, Contractors, Consultants, and Other Business Associates (i.e. Supplier),

As an authorized supplier to General Dynamics Land Systems Inc. (GDLS), we would like to recognize the significant contribution our suppliers make to the success of GDLS and to thank you for your continued support. GDLS attributes the success it has achieved in the ever-challenging markets in large measure to the cooperative spirit and teamwork of our supplier community.

As we proceed in that cooperative spirit, GDLS wishes to emphasize our continued commitment to adhering to the highest ethical standards and practices. Our employees participate in ethics awareness programs designed to assure that each employee is thoroughly familiar with General Dynamics policies relative to ethical behavior, and the disciplinary actions to which they may be subject should they fail to abide by those standards. The ethical standards that are established in these policies remain the most important element in the conduct of our business. These standards are reflected in the General Dynamics Standards of Business Ethics and Conduct guide, available on line at (<a href="www.gdls.com">www.gdls.com</a>) in the Suppliers Ethics & Conduct section, and is a compliance obligation for all GDLS employees, contractors, suppliers, consultants, or other business associates performing work in association with GDLS.

In partial refresh to the Ethics guide, and GDLS Standard Terms and Conditions, GDLS, our suppliers and business associates are obligated to comply with the requirements of the Anti-Kickback Act of the 1986 (41 U.S.C. 51-58), Federal Acquisition Regulation ("FAR") Subpart 3.502 and the Anti-Kickback Clause, FAR 52.203-7. GDLS' policy further prohibits employees from accepting from any actual or prospective supplier any gratuities, gifts, entertainment or other favors, and from engaging in any other activities, which create even the appearance of a conflict of interest. GDLS and its suppliers are required to abide by the U.S. Foreign Corrupt Practices Act (FCPA) of 1977 and the anti-bribery laws of other jurisdictions in which we operate. The FCPA is a Federal law prohibiting, offering, or giving anything of value to a foreign government official in return for obtaining, retaining, or directing business or influencing official decisions. It should be noted that many foreign countries have adopted similar laws.

GDLS is confident that our employees and suppliers conduct their business in a manner that is proper in all respects. This letter is simply a reminder that our policy requires any improper practice by any employee or supplier be dealt with promptly. We would appreciate your assistance in assuring compliance with these policies. In the event you discover any attempt by a GDLS employee or GDLS Business Associate to solicit a kickback, gratuity or other favor or violation of the General Dynamics Standards of Business Ethics and Conduct as a condition of doing business, please contact the GDLS Ethics Hotline at 800-433-8442.

Please be assured that any information you may provide will be handled with discretion and will be investigated thoroughly with appropriate action taken.

Thank you for your continued cooperation.

Sincerely,

Mark J. Sypniewski

Vice President, Supply Chain Management

586-825-4234